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# Ireland: Launch Point for European Fundraising Success

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## **Karina Stahl**

Managing Director, Chief Financial Officer -  
Investment Funds  
Monroe Capital

Ms. Stahl is a Managing Director, Chief Financial Officer – Investment Funds of Monroe Capital. She is responsible for overseeing the firm’s financial reporting, accounting, tax, audit, direct loan operations, treasury management, and regulatory financial compliance. Ms. Stahl also assists with new fund product development and investor reporting. She has over 15 years of accounting and operations experience. Prior to Monroe, Ms. Stahl was the Chief Accounting Officer at CIFIC Asset Management (f/k/a Deerfield Capital Management). During her eight years with CIFIC/Deerfield she also held positions as the Director of Financial Reporting and Investment Products Accounting and Manager of Hedge Fund Accounting. Prior to CIFIC/Deerfield, she was an Auditor with Deloitte & Touche LLP. Ms. Stahl earned her B.S. in Accountancy from DePaul University. She is a registered Certified Public Accountant.





## Marie Coady

Partner, EMEA ETF Leader  
PwC Ireland

Marie is an international tax structuring partner who leads PwC Ireland's Asset Management tax practice of 60 tax professionals. Marie has been working with PwC for over 18 years. She specialises in both Irish and international tax structuring for both regulated and unregulated investment funds and regularly advises clients in relation to distribution considerations for investors.

Marie assists managers for the investment lifecycle from acquisition to exit. Marie also has extensive corporate tax experience assisting asset managers set up operations in Ireland most notably over the past 3 years as a result of Brexit. Marie works with a broad range of clients across the asset management sector and has supported a broad range of clients set up traditional mutual funds, hedge funds, PE funds, sovereign wealth funds and pension funds.

Marie is PwC's Global Asset Management Technology Leader with experience of implementing technology solutions to support clients from a tax governance and controls perspective in addition to assisting clients with integrating the tax function into the broader business.

Marie has participated on a number of committees supporting the Irish Funds industry policy setting and is the current Chair of one of the Irish Funds Association working groups.





## Lindsay Trapp

Associate  
Dechert

Lindsay Trapp is a dual American and Irish qualified lawyer who joined Dechert in 2011 after four years with Irish Funds as Executive Officer of Legal and Technical.

Ms. Trapp's practice focuses on assisting U.S. and European asset managers and sponsors in the formation of private funds and SPVs including an emphasis on the structuring and establishment of cross-border US, European and offshore structures as well as assisting with post-establishment compliance and distribution. Ms. Trapp provides specialist advice in relation to the structuring, setup and compliance of regulated and unregulated private funds/AIFs globally, particularly private credit, private equity, CLO equity, funds of closed-end funds and property funds as well as hybrid hedge and liquid multi-credit funds. Included in her formation work is upper tier structuring for sponsors. Ms. Trapp also works closely with Dechert's Finance and Real Estate Group in the formation of Irish domiciled securitization and risk retention vehicles on a standalone basis and as part of fund structures.





## **James McEvoy**

Country Executive Ireland  
Alter Domus

James joined Alter Domus in October 2014. He is responsible for the overall management and development of both the Irish office and of Capital Markets.

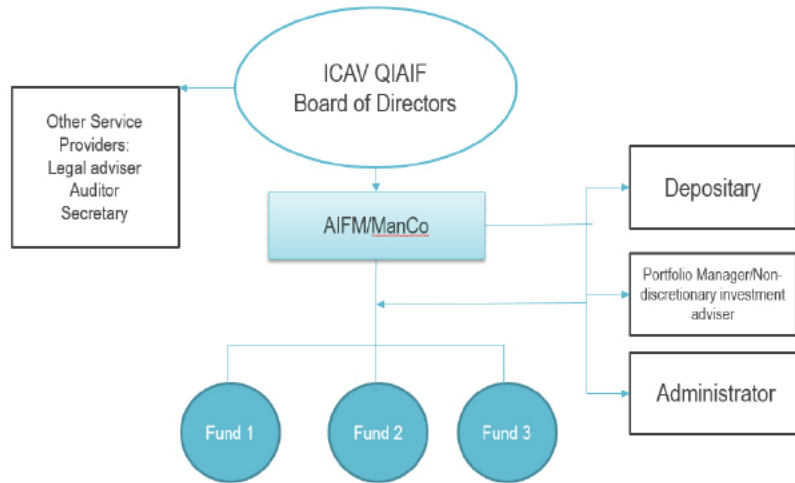
James has over 15 years experience in the Dublin market in international financial services.

Having trained with a 'Big 4' firm, James established and successfully developed the Irish operations of an international corporate services provider, holding leadership positions including MD and group head of structured finance services.

James has worked on and served as a director on companies engaged in a wide range of investment and financing transactions including securitisations across all major asset classes, direct lending, aircraft finance/leasing, private equity and real estate.

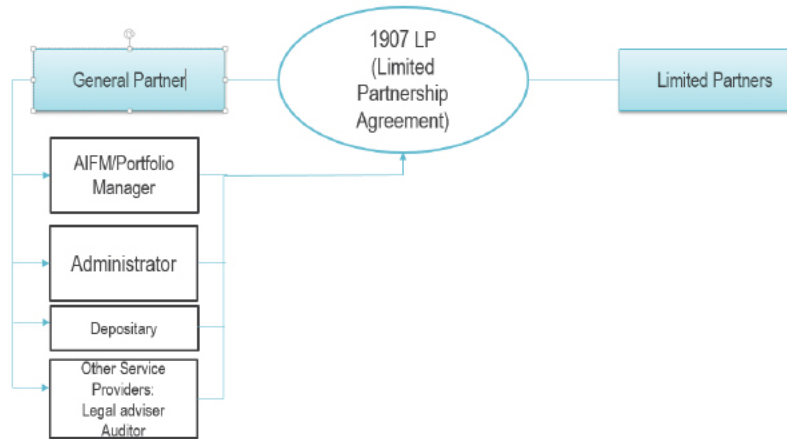


## Fund Regulated by the Central Bank of Ireland



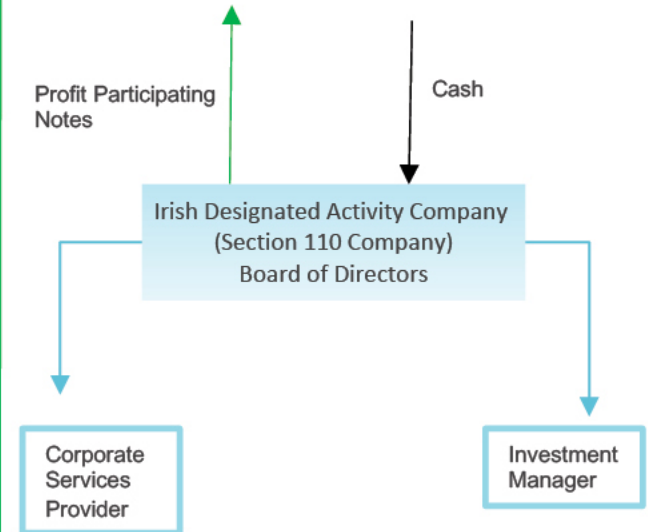
If an EU Authorized AIFM is appointed, Fund may “passport” for sale in any EEA country

## AIFMD Compliant but not Regulated by the Central Bank of Ireland

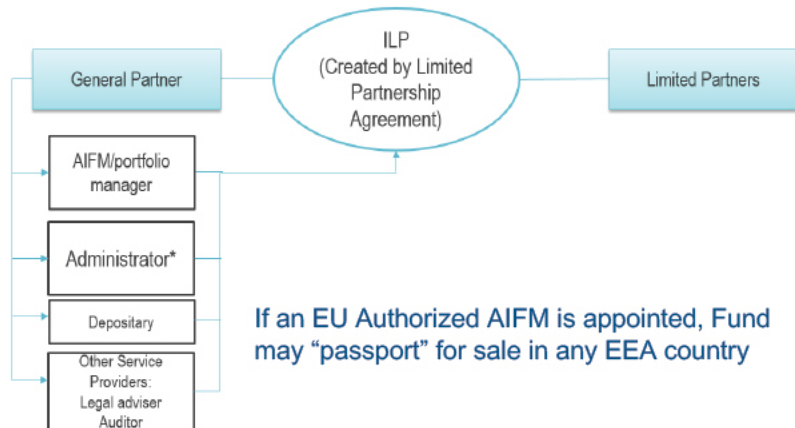


If an EU Authorized AIFM is appointed, Fund may “passport” for sale in any EEA country

## Not Regulated or AIFMD Compliant



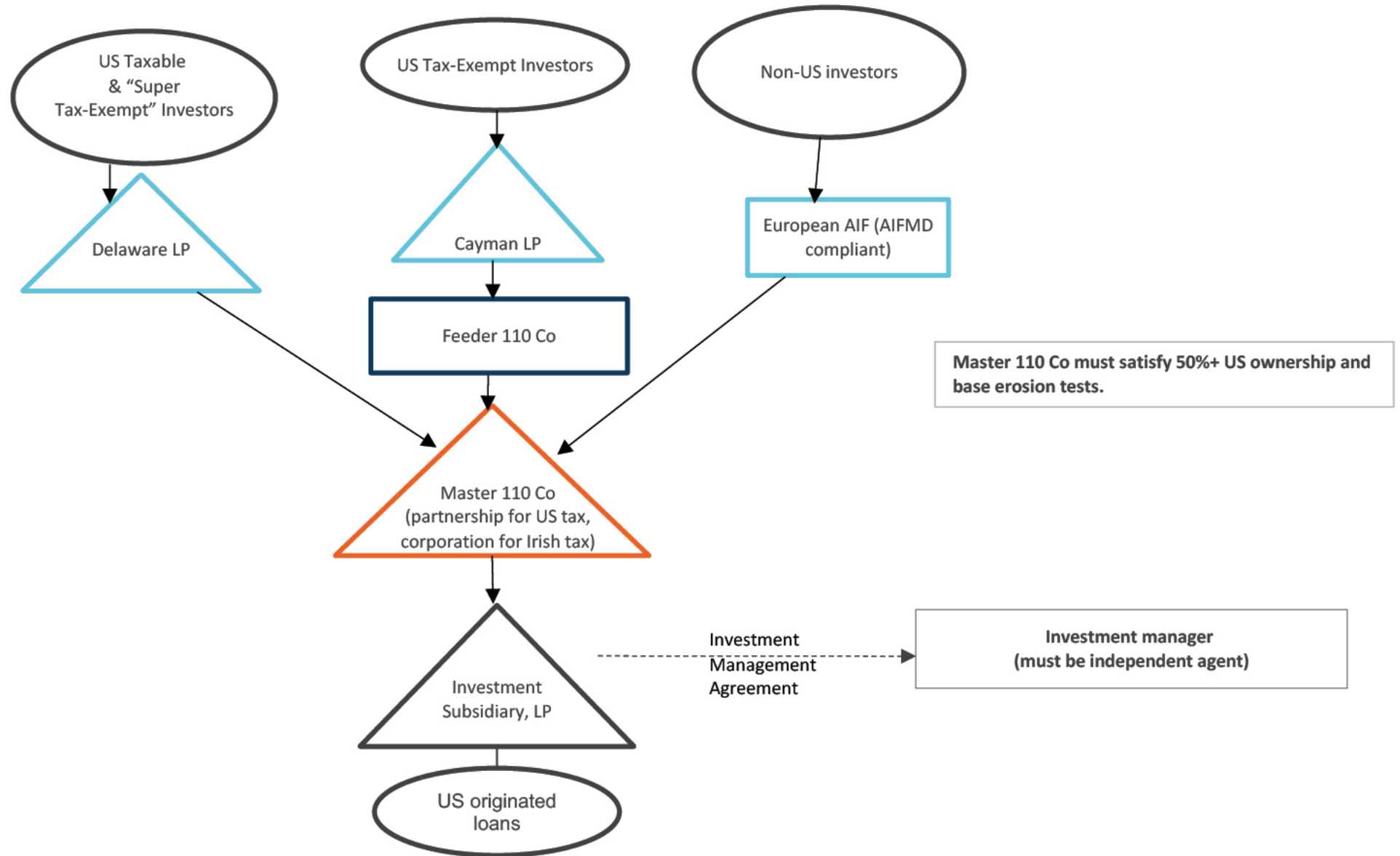
Typically privately placed



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# Illustrative Structure: Irish Entity-level Treaty Access







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